



National Power Corporation

MINUTES OF PRE-NEGOTIATION CONFERENCE

LEASE OF 3.0 MW MODULAR DIESEL GENSETS FOR KALAMANSIG DPP PR NO. S3-KDP20-001

DATE : 05 August 2020
TIME : 9:30 AM
VENUE : Kaňao Function Room, NPC Building, Diliman, Quezon City
BID OPENING : 07 August 2020

Attendees:

BIDS AND AWARDS COMMITTEE (BAC)

Chairman:

Atty. Rogel T. Teves

Vice President, SPUG

Vice Chairman:

Atty. Manuel Luis B. Plofino

Sr. Dept. Manager, RMS – via Zoom

Members:

1. Atty. Delfin L. Buenafe II
2. Sergio P. Villafuerte
3. Homer S. Galang
4. Lorlina E. Bomediano

Manager, LSD, OLC – *via Zoom*
Manager, WMD, CAG – *via Zoom*
Manager, ESD, PES – *via Zoom*
Manager, FPD, AFG

OBSERVER

Vedalisa N. Arevalo

Sr. Dept. Manager, IAD – *via Zoom*

TECHNICAL WORKING GROUP (TWG)

Chairman

Homer S. Galang

Manager, ESD, PES – *via Zoom*

Vice Chairman

Eugene M. Martinez

CSS-A, PPAD, CAG

Member

Noel G. Espayos

Prin. Engr. A, OPD, SPUG

BAC SECRETARIAT

Nathalie Claire R. Abarquez

PROSPECTIVE BIDDERS

Name of Company

1. DM-X Technologies

Representative/s

Claude Jordan Nicasio

Kristian Lara

Kevin Tuazon

2. Aggreko Energy Rental Solutions, Inc.

Gahlil de Mesa

3. Hastings Motor Corporation

P.T. Espiritu

Minutes of the Proceedings

The Chairman of the BAC, Atty. Rogel T. Teves, called the Pre-Negotiation Conference to order at 11:35 A.M. for the Lease of 3.0 MW Modular Diesel Gensets for Kalamansig DPP.

As of the Pre-bid Conference, no bidder secured the Terms of Reference. Three (3) prospective bidders, namely, DM-X Technologies, Aggreko Energy Rental Solutions, Inc. and Hastings Motor Corporation, attended the pre-negotiation conference. The TWG referred the prospective bidders to the salient points of the PR. The ABC is Php 36,697,000.00. Schedule of Bid Submission and Opening is on 07 August 2020 at 9:30 A.M.

Hereunder is the query/concern raised by one of the prospective bidders:

Name of Bidder/s	Bidder's Concerns/Queries	NPC' Reply / Agreement
1. DM-X Technologies	1. Is it possible to extend the bid submission/opening? 2. Will the date of delivery remain as stated in the Terms of Reference? 3. What is the SLCC for this project?	1. The existing contract will already expire on 08 August 2020. The negotiation of extending the existing contract is still on going. The problem if the bid submission will be extended; Kalamansig will experience a rotational brownout. Since this is under Negotiated Procurement – Emergency Cases, NPC will decline your request. 2. Yes. It is better if you can delivery it earlier. 3. As stated in Clause 5.4 of Section I – Instruction to Bidders: "For this purpose, similar contracts shall refer to Supply, Delivery, Installation, Test and Commissioning of Modular Deisel Generating Sets or Lease of Modular Diesel Generating Sets or Operation and Maintenance (O & M) of Diesel Generating Sets."
2. Aggreko Energy Rental Solutions, Inc.	No query.	N/A
3. Hastings Motor Corporation	1. Since this is Negotiated Procurement, is the ABC negotiable?	1. This is not the original ABC of the contract. The previous one is lower that what is in this Terms of Reference. Therefore, this is already adjusted.

"Reminders to All Bidders" was presented and explained thoroughly by the TWG Chairman of the other project.

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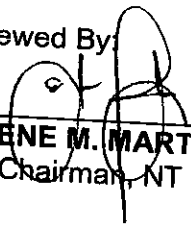
Since there are no other matters to be discussed, the meeting was adjourned at 11:45 A.M.

Prepared by:



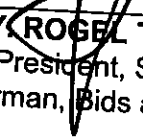
NATHALIE CLAIRE R. ABARQUEZ
Facilitator

Reviewed By:



EUGENE M. MARTINEZ
Vice Chairman, NT

Approved By:



ATTY. ROGEL T. TEVES
Vice President, SPUG and
Chairman, Bids and Awards Committee